| Orders     | Order / Rev:         | 2448576                               |                         |                |
|------------|----------------------|---------------------------------------|-------------------------|----------------|
|            | Alt Order #:         | WOC13553241                           |                         |                |
|            | Product Desc:        | Political                             |                         |                |
|            | Estimate:            | 254                                   |                         | WHAS           |
|            | Flight Dates:        | 03/29/22 - 04/04/22                   | Primary AE:             | Taylor Fritsch |
|            | Original Date / Rev: | 03/25/22 / 03/28/22                   | Sales Office:           | TSWAS          |
|            | Order Type:          | General                               | Sales Region:           | NAT            |
| Agency     | Name:                | GPS Impact / POL                      |                         |                |
|            | Buying Contact:      |                                       | Billing Type:           | Cash           |
|            | Billing Contact:     |                                       | Billing Calendar:       | Broadcast      |
|            |                      | 220 SE 6th St #330                    | Billing Cycle:          | EOM/EOC        |
|            |                      | Des Moines, IA 50309                  | Agency Commission:      | 15%            |
| Advertiser | Name:                | POL/ Neville Blakemore / D / County C |                         |                |
|            | Demographic:         | A55+                                  | New Business Thru:      |                |
|            | Product Codes:       | PL-Candidate: Judicial (LUR)          | Advertiser External ID: | 199066         |
|            | Revenue Code 1:      | AGY                                   | Agency External ID:     | 37809AG        |
|            | Revenue Code 2:      | (POL) Political                       | Unit Code:              | General        |
|            | Revenue Code 3:      | (POL) Candidate                       |                         |                |

## Bill Plan

| Diii i iaii |          |         |              |            |
|-------------|----------|---------|--------------|------------|
| Start Date  | End Date | # Spots | Gross Amount | Net Amount |
| 03/28/22    | 04/04/22 | 54      | \$8,725.00   | \$7,416.25 |

## Totals

| Month      | # Spots | Gross Amount | Net Amount | Rating |
|------------|---------|--------------|------------|--------|
| April 2022 | 54      | \$8,725.00   | \$7,416.25 | 240.60 |
| Totals     | 54      | \$8,725.00   | \$7,416,25 | 240.60 |

## **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Taylor Fritsch    |              |              | Start Of Order - End Of Order | 100%    |

| Order Share | Share | Total       |
|-------------|-------|-------------|
| WHAS        | 18%   | \$8,725.00  |
| Market      | 100%  | \$48.472.22 |

| Competitive Share | Share | Total       |
|-------------------|-------|-------------|
| CABLE             | 0%    | \$0.00      |
| UNKWN             | 82%   | \$39,747.22 |
| WAVE              | 0%    | \$0.00      |
| WBKI              | 0%    | \$0.00      |
| WBNA              | 0%    | \$0.00      |
| WDRB              | 0%    | \$0.00      |
| WFTE              | 0%    | \$0.00      |
| WKMJ              | 0%    | \$0.00      |
| WKPC              | 0%    | \$0.00      |
| WKZT              | 0%    | \$0.00      |
| WLKY              | 0%    | \$0.00      |
|                   |       |             |

| _ | Ln  | Ch         | Start     | End      | Inventory Code      | Break   | Start/End T | ïme Days | Len Sp | ots | Rate Pri   | Rtg Type | Spots | Amount   |
|---|-----|------------|-----------|----------|---------------------|---------|-------------|----------|--------|-----|------------|----------|-------|----------|
|   | N 1 | WHAS       | 03/29/22  | 04/04/22 | Local News @ 6a M-F |         | 6-7a        | MTWTF    | :30    | 5   | \$80.00P04 | 2.50 NM  | 5     | \$400.00 |
|   |     |            |           |          | WHAS11 WAKE UP      | NEWS @  | ( (         |          |        |     |            |          |       |          |
|   |     | <u>Sta</u> | rt Date I | End Date | Weekdays Spo        | ts/Week | Rate        | Rating   |        |     |            |          |       |          |
|   | W   | /eek: 03/2 | 29/22     | 04/04/22 | MTWTF               | 5       | \$80.00     | 2.50     |        |     |            |          |       |          |

Order / Rev: 2448576 Advertiser: POL/ Neville Blakemore / D / County Cle

Alt Order #: WOC13553241 Product Desc: Political WHAS

Flight Dates: 03/29/22 - 04/04/22 Estimate: 254

| Ln Ch                       | Start    | End                  | Inventory Code                      |                 | Start/End                   | Γime Days          | Len S <sub>l</sub> | pots | Rate Pri    | Rtg Type | Spots | Amount     |
|-----------------------------|----------|----------------------|-------------------------------------|-----------------|-----------------------------|--------------------|--------------------|------|-------------|----------|-------|------------|
| Start<br>Week: 03/29        |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$80.00      | Rating<br>2.50     |                    |      |             |          |       | _          |
| N 2 WHAS (                  |          |                      | Good Morning Am                     | erica CM        | 7-9a                        | MTWTF              | :30                | 5    | \$120.00P04 | 4.10 NM  | 5     | \$600.00   |
| <u>Start</u><br>Week: 03/29 |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$120.00     | Rating<br>4.10     |                    |      |             |          |       |            |
| N 3 WHAS (                  | )3/29/22 | 2 04/02/22           | Good Morning Am<br>GOOD MORNING     |                 |                             | 00 AMS-<br>00 AM)  | :30                | 1    | \$45.00P04  | 3.70 NM  | 1     | \$45.00    |
| <u>Start</u><br>Week: 03/28 |          | End Date<br>04/03/22 | <u>Weekdays</u><br>S-               | Spots/Week<br>1 | <u>Rate</u><br>\$45.00      | Rating<br>3.70     |                    |      |             |          |       |            |
| N 4 WHAS                    |          |                      |                                     |                 | 8:00 AM-9:0                 | 0 AMS              | :30                | 1    | \$50.00P04  | 3.50 NM  | 1     | \$50.00    |
| <u>Start</u><br>Week: 03/28 | 3/22     | End Date<br>04/03/22 | <u>Weekdays</u><br>S                | Spots/Week<br>1 | <u>Rate</u><br>\$50.00      | Rating<br>3.50     |                    |      |             |          |       |            |
| N 5 WHAS (                  | 03/29/22 | 2 04/04/22           | Local News @ 12p<br>WHAS11 NEWS     |                 | 12-1p                       | MTWTF              | :30                | 5    | \$50.00P04  | 4.00 NM  | 5     | \$250.00   |
| Start<br>Week: 03/29        |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$50.00      | Rating<br>4.00     |                    |      |             |          |       |            |
| N 6 WHAS (                  | 03/29/22 | 2 04/04/22           | Local News @ 6p<br>WHAS11 NEWS      |                 | 6-630p                      | MTWTF              | :30                | 5    | \$160.00P04 | 7.50 NM  | 5     | \$800.00   |
| Start<br>Week: 03/29        |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$160.00     | Rating<br>7.50     |                    |      |             |          |       |            |
| N 7 WHAS (                  | 03/29/22 | 2 04/04/22           | ABC World News<br>ABC WORLD NE      | CM<br>WS        | 630-7p                      | MTWTF              | :30                | 5    | \$500.00P04 | 9.10 NM  | 5     | \$2,500.00 |
| <u>Start</u><br>Week: 03/29 |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$500.00     | Rating<br>9.10     |                    |      |             |          |       |            |
| N 8 WHAS (                  | 03/29/22 | 2 04/03/22           | ABC World News<br>ABC WORLD NE      |                 | 6-630p                      | S                  | :30                | 1    | \$500.00P04 | 6.80 NM  | 1     | \$500.00   |
| <u>Start</u><br>Week: 03/28 |          | End Date<br>04/03/22 | Weekdays<br>S                       | Spots/Week<br>1 | <u>Rate</u><br>\$500.00     | Rating<br>6.80     |                    |      |             |          |       |            |
| N 9 WHAS (                  | )3/29/22 | 2 04/04/22           | ET 7-730p<br>ENTERTAINMEN           | CM<br>T TONIGHT | 7-730p                      | MTWTF              | :30                | 5    | \$150.00P04 | 6.40 NM  | 5     | \$750.00   |
| <u>Start</u><br>Week: 03/29 |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$150.00     | Rating<br>6.40     |                    |      |             |          |       |            |
| N10 WHAS (                  | 03/29/22 | 2 04/04/22           | Inside Ed 730-8p<br>INSIDE EDITION  | СМ              | 730-8p                      | MTWTF              | :30                | 5    | \$150.00P04 | 6.00 NM  | 5     | \$750.00   |
| <u>Start</u><br>Week: 03/29 | 9/22     | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>5 | <u>Rate</u><br>\$150.00     | Rating<br>6.00     |                    |      |             |          |       |            |
| N11 WHAS (                  | 03/29/22 | 2 04/04/22           | Mon Prime Other<br>AMERICAN IDOL    |                 | 8:00 PM-10:<br>(8:00 PM-10  | :00 PMM<br>:00 PM) | :30                | 1    | \$500.00P04 | 6.10 NM  | 1     | \$500.00   |
| <u>Start</u><br>Week: 03/29 | 9/22     | End Date<br>04/04/22 | <u>Weekdays</u><br>M                | Spots/Week<br>1 | <u>Rate</u><br>\$500.00     | Rating<br>6.10     |                    |      |             |          |       |            |
| N12 WHAS                    | 03/29/22 | 2 03/31/22           | Thu Prime A<br>STATION 19           | СМ              | 8:00 PM-9:0<br>(8:00 PM-9:0 | 00 PMT<br>00 PM)   | :30                | 1    | \$500.00P04 | 5.60 NM  | 1     | \$500.00   |
| Start<br>Week: 03/28        |          | End Date<br>04/03/22 | <u>Weekdays</u><br>T                | Spots/Week<br>1 | <u>Rate</u><br>\$500.00     | Rating<br>5.60     |                    |      |             |          |       |            |
| N13 WHAS (                  | 03/29/22 | 2 04/04/22           | LN (M-Su)<br>WHAS11 NEWS            | CM<br>AT 11     | 11-1135p                    | MTWTFSS            | :30                | 2    | \$120.00P04 | 4.70 NM  | 2     | \$240.00   |
| Start<br>Week: 03/29        |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTFSS          | Spots/Week<br>2 | <u>Rate</u><br>\$120.00     | Rating<br>4.70     |                    |      |             |          |       |            |
| N14 WHAS                    | )3/29/22 | 2 04/04/22           | Jimmy Kimmel<br>JIMMY KIMMEL        | СМ              | 1135p-1237                  | a MTWTF            | :30                | 3    | \$30.00P04  | 2.50 NM  | 3     | \$90.00    |
| <u>Start</u><br>Week: 03/29 |          | End Date<br>04/04/22 | <u>Weekdays</u><br>MTWTF            | Spots/Week<br>3 | <u>Rate</u><br>\$30.00      | Rating<br>2.50     |                    |      |             |          |       |            |
| N15 WHAS                    | 03/29/22 | 2 04/04/22           | Local News @ 530<br>Local News @ 53 |                 | 530-6p                      | -TWTF              | :30                | 4    | \$140.00P04 | 0.00 NM  | 4     | \$560.00   |
| <u>Start</u><br>Week: 03/29 |          | End Date<br>04/04/22 | <u>Weekdays</u><br>-TWTF            | Spots/Week<br>4 | <u>Rate</u><br>\$140.00     | Rating<br>0.00     |                    |      |             |          |       |            |
| N16 WHAS                    | 03/29/22 | 2 04/04/22           |                                     | CM              | 5-6a                        |                    | :30                | 4    | \$40.00P04  | 0.00 NM  | 4     | \$160.00   |

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Order / Rev: 2448576 Advertiser: POL/ Neville Blakemore / D / County Cle

Alt Order #: WOC13553241 Product Desc: Political WHAS

Flight Dates: 03/29/22 - 04/04/22 Estimate: 254

Break Start/End Time Ln Ch Start End **Inventory Code** Days Len Spots Rate Pri Rtg Type Spots Amount Local News @ 5a M-F -TWTF Local News @ 5a M-F Spots/Week Start Date End Date <u>Weekdays</u> Rating <u>Rate</u> Week: 03/29/22 04/04/22 -TWTF--\$40.00 0.00 430-5a N 17 WHAS 03/29/22 04/04/22 Local News @ 430a M-FCM -TWTF--:30 1 \$30.00P04 0.00 NM 1 \$30.00 Local News @ 430a M-F <u>Weekdays</u> Start Date End Date Spots/Week Rate Rating -TWTF--\$30.00 Week: 03/29/22 04/04/22 0.00

Totals 54 \$8,725.00